```
Page 212
                                                                                                               Page 214
             (P-54, Fax Cover Page dated 3/12/03,
                                                                         (P-94, What Every School Wants, a PVBX,
                                                                 marked.)
    marked.)
                                                              2
             (P-55, Internal Connection Percentages
                                                              3
                                                                         MARTIN FRIEDMAN, having been duly sworn,
3
                                                                  testified as follows:
4
     Years 1-6, marked.)
                                                                  EXAMINATION BY MR. KIRCHNER:
             (P-56, Document, marked.)
                                                                       Good morning, Mr. Friedman. This is a
             (P-57, E-Rate Selective Review
                                                                  O.
6
                                                                  continuation of your deposition. All of the
7
    Information Funding Year 2004, marked.)
8
             (P-58, Bids Received By FRN, marked.)
                                                                  instructions and I guess points of order that we
                                                                  discussed at the last deposition including those
9
             (P-59, E-Rate Selective Review
                                                                  raised by your attorney will still apply today.
10
    Information, marked.)
                                                                      Is that understood?
             (P-60, E-mails, marked.)
11
                                                                       Yes.
12
              (P-61, E-mails, marked.)
                                                              12
                                                              13 Q.
                                                                       Okay. Do you need me to repeat the
13
              (P-62, E-mails, marked.)
              (P-63, Invoice No. 50059, marked.)
14
                                                              14
                                                                  instructions to you?
              (P-64, Invoice No. 50058, marked.)
                                                              15
                                                                       No.
15
                                                                         MR. KIRCHNER: Before we start
              (THERE IS NOT AN EXHIBIT P-65.)
                                                              16
16
                                                                  questioning, just a couple housekeeping matters.
                                                              17
17
              (P-66, E-mails, marked.)
                                                                         I know you want to have a continuing
              (P-67, E-mails, marked.)
                                                              18
18
                                                                  objection on the record --
                                                              19
19
             (P-68, Funding Year 2003 Selective
                                                                         MS. WEINSTEIN: That's correct.
                                                              20
20
     Review Additional Questions, marked.)
                                                                         MR. KIRCHNER: - Miss Weinstein, but
                                                              21
              (P-69, Memo dated 1/29/04, marked.)
21
                                                              22
                                                                  before we do that, going through the transcript of
              (P-70, E-mails, marked.)
22
              (P-71, Letter with attachment, marked.)
                                                              23
                                                                  the last session of this deposition, there were a few
23
                                                                  items that were disputed and I wanted to just check
24
              (P-72, E-mails, marked.)
                                                                  with counsel to see if any progress had been made on
25
              (P-73, EPlus's Response to Atlantic City
                                                                                                               Page 215
                                                  Page 213
    School District's 470 #526880000481973 Form, marked.)
                                                                  those
                                                                          Number 1 was Mr. Friedman testified
                                                               2
 2
            (P-74, E-mail, marked.)
                                                                  about a written report to the School Board regarding
                                                               3
 3
            (P-75, E-mail, marked.)
                                                                  the status of the Year 5 E-Rate program awards.
                                                               4
 4
            (P-76, Sign-in Sheets, marked.)
                                                                          And I believe you said there was a memo
            (P-77, Year 7 E-Rate Projects, marked.)
 5
                                                                  to Mr. Nickels dated around November or December of
                                                               6
            (P-78, E-mails, marked.)
 6
                                                                   2002, and I had indicated that we did not receive
            (P-79, E-mails, marked.)
 7
                                                                   that document.
                                                               8
 R
            (P-80, E-mail, marked.)
                                                                          I was wondering if any effort had been
                                                               9
 9
            (P-81, Handwritten Documents, marked.)
                                                                  made to locate that either by Miss Friedman or Mr.
10
            (P-82, E-mails, marked.)
                                                                  Blee - Miss Weinstein, excuse me.
11
            (P-83, E-mails, marked.)
            (P-84, Fax Cover Sheet dated 12/8/03,
                                                                          MR. BLEE: I have not had an opportunity
                                                              12
12
                                                                   to review this since the time I had a jury trial and
                                                              13
13
    marked.)
                                                                   order to show cause so....
                                                              14
            (P-85, E-mails, marked.)
14
                                                              15
                                                                          MR. KIRCHNER: Okay. So, nothing has
            (P-86, E-mail, marked.)
15
            (P-87, E-mails, marked.)
                                                              16
                                                                   been done to date?
16
                                                                          MR. BLEE: I can't speak for Miss
            (P-88, Retainer Agreement for Interim
                                                              17
17
    Technical Support Services and Invoice No. 45230,
                                                              18
                                                                   Weinstein.
18
                                                                          MS. WEINSTEIN: My understanding is that
                                                              19
19
    marked.)
                                                                   that document was presented at the School Board -
20
            (P-89, Purchase Order, marked.)
                                                                   at a meeting of the School Board as a public document
                                                              21
            (P-90, Letter dated 1/9/04, marked.)
21
                                                                   and would have been produced by the School Board.
                                                              72
27
            (P-91, B-mail, marked.)
                                                                          I have done no independent
                                                              23
23
            (P-92, Documents, marked.)
                                                                  investigation, but if it becomes necessary I would do
            (P-93, Network Diagram of ACBOE (IP,
                                                              24
24
25 IPX, AppleTalk), marked.)
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Page 1
                            SUPERIOR COURT OF NEW JERSEY
 1
                            LAW DIVISION - ATLANTIC COUNTY
 2
                            DOCKET NO. ATL-L-477-04
 3
     RELCOMM, INC.,
 4
                  Plaintiff,
 5
             vs.
     ATLANTIC CITY BOARD OF EDUCATION;
 6
     FREDRICK P. NICKLES; MICRO
 7
     TECHNOLOGY GROUPE, INC.; DONNA
     HAYE; MARTIN FRIEDMAN; ALEMAR
 8
     CONSULTING; and JOHN DOES 1-20,
                  Defendants.
 9
                                                 ORIGINAL
10
                   Monday, December 20, 2004
11
12
                  Oral sworn deposition of FREDRICK P.
13
     NICKLES, taken at the law offices of Jacobs &
     Bardone, 1125 Pacific Avenue, Atlantic City, New
14
     Jersey, before Robert J. Boccolini, Certified
     Shorthand Reporter and Notary Public of the State of
     New Jersey, on the above date, commencing at 10:10
15
     a.m., there being present:
16
17
             FLASTER GREENBERG
18
             1810 Chapel Avenue West
             Cherry Hill, NJ 08002
19
             BY:
                  J. PHILIP KIRCHNER, ESQ.
             Attorneys for Plaintiff
20
21
22
                           TATE & TATE
23
                 The Lexington Building, Suite 5
                         180 Tuckerton Road
24
                   Medford, New Jersey 08055
                  (856) 983-8484 - (800) 636-8283
25
                        www.tate-tate.com
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- 1 Q. And did the board accept it?
- 2 A. Yes.
- 3 Q. Did you do any independent analysis yourself
- 4 to determine whether his recommendation was
- 5 appropriate or not?
- 6 A. No, I did not.
- 7 Q. Do you know if anyone else at the school
- 8 district did?
- 9 A. Not to my knowledge.
- 10 Q. Now, we also talked about the lease/purchase
- 11 arrangement.
- 12 A. Yes.
- 13 Q. That was actually for computer equipment,
- 14 wasn't it?
- 15 A. That's correct.
- 16 Q. That had nothing to do with the E-Rate
- 17 program; is that correct?
- 18 A. That is correct. But I only responded
- 19 because you asked me concerning the gray market.
- 20 Q. Right.
- 21 A. Right.
- 22 Q. That's my point. The gray market accusation
- 23 is not related to any E-Rate contract; is that
- 24 correct?
- 25 A. That is correct, to the best of my knowledge.



- 1 you this, and if I did I apologize, but do you
- 2 recall -- you testified about a meeting you had with
- 3 Mr. Friedman at your office.
- 4 Do you recall when that was to talk about the
- 5 Year 6 E-Rate awards?
- 6 A. No. I'd have to refer to my calendar.
- 7 Q. Okay. Was it in your office at the school
- 8 district headquarters?
- 9 A. It was either in my office or my conference
- 10 room directly next to my office.
- 11 Q. And what occurred at the meeting?
- 12 A. Are you talking about the very first meeting?
- 13 Q. No. I'm talking about the meeting to
- 14 specifically talk about the Year 6 awards.
- 15 A. Oh.
- 16 Q. I believe you testified that Mr. Friedman
- 17 took the bids and then analyzed them.
- 18 A. Yes.
- 19 MS. WEINSTEIN: Objection.
- 20 THE WITNESS: But I don't think there
- 21 was a meeting after that until such time as Mr.
- 22 Friedman came back with a recommendation.
- 23 Q. Okay. Do you recall whether his
- 24 recommendation was in writing?
- 25 A. I don't recall.

- 1 A. I'm not sure of the year.
- 2 Q. So, was it you who called Mr. Friedman?
- 3 A. I believe so.
- 4 Q. And did you set up meeting?
- 5 A. Yes.
- 6 Q. And did you have that meeting?
- 7 A. Yes.
- 8 Q. Do you recall approximately when that was?
- 9 A. No.
- 10 Q. Was it at the school district?
- 11 A. Yes. It was in my conference room.
- 12 Q. And who was present at that meeting?
- 13 A. I believe it was probably Donna Haye, Lesley
- 14 Motz, and Marilyn Cohen.
- 15 O. Mr. Jones wasn't there?
- 16 A. No. Mr. Jones has objected to everything
- 17 that we wanted to do with the review of technology.
- 18 He was going to certain board members trying to
- 19 interrupt what I felt was a direction we needed to go
- 20 in for technology.
- 21 So, I did not -- I lost -- I had lost
- 22 confidence in Mr. Jones.
- 23 Q. At the meeting with -- the first meeting with
- 24 Alemar, what did you discuss?
- 25 A. What services he could provide, his company,

Page 83 1 A. I had a company called ComTec contact me, and 2 Comfec was a company out of Vineland, I believe, and 3 the gentleman, whose name escapes me at this present 4 time, said he had made contact with Jon Jones about 5 doing a telephone review proposal, they sent in the 6 proposal, now Mr. Jones won't even talk to him about 7 the telephones, and that piqued my interest. 8 So, I set up a meeting and ComTec came down 9 and we reviewed the proposal and eventually they did 10 work for us, did some good work for us. 11 But to answer your question specifically, as 12 I was sharing some of my concerns because they have 13 knowledge of computer technology, and as I was 14 sharing their concerns I independently asked them to 15 review this report, and as you're going around they 16 wanted to take a look at some of the telephone 17 connections, tell me what you think, to get another 18 opinion about our technology. 19 It was at that time at one of our meetings --20 wasn't the first meeting, but at a subsequent meeting 21 when I was talking about I have a lack of confidence 22 with the way the E-Rate is being handled, and I 23 asked: Do you know of anyone who serves as a 24 consultant on E-Rate matters because it's a very 25 complicated process, although now I know more about

	Page 81
1	Friedman or not.
2	But when the results came back, it was not an
3	issue because they were not being recommended for any
4	type of work with the school district.
5	Q. When you received the Omicron report in
6	October, on October 22 or thereabouts, 2002, what did
7	you do with the report?
8	A. Obviously I read it. I believe we had
9	enough copies that I presented it to the Board of
10	Education.
11	Q. And did you recommend to the Board of
12	Education that it accept Omicron's recommendations?
13	A. I don't recall specifically doing that as far
14	as a motion would be concerned. I would probably
15	have just given to it them for their review, probably
16	to be discussed at a later time.
17	Q. Do you recall at the time you received that
18	report, and I'm referring to Exhibit P-6, do you
19	recall whether you agreed with the report at that
20	time?
21	A. P-6, page 6?
22	Q. No.
23	MR. BLEE: P-6 is the entire document.
24	MR. KIRCHNER: The entire document.
25	MR RLEE: He wasn't referring to a

- 1 Education building. It was at that time that I
- 2 recognized Omicron had put in a submittal.
- 3 At that time I felt that there would be a
- 4 conflict of interest since they served as a
- 5 consultant, and I don't specifically remember the
- 6 discussions, but in looking over the bid packets,
- 7 they were not the lowest -- I wouldn't say the
- 8 lowest responsible bidder. They were not the bidder
- 9 who submitted the best proposal for the E-Rate money
- 10 for the school district at the lowest possible price.
- 11 Q. Was that your conclusion?
- 12 A. That was my conclusion with our professional.
- 13 Q. And your professional would be Mr. Friedman
- 14 of Alemar; is that right?
- 15 A. That is correct, yes.
- 16 Q. Did you have discussions with Mr. Friedman
- 17 about that?
- 18 A. I don't recall specifically.
- 19 Q. Who ultimately made the decision to whom to
- 20 award contracts as a result of the Year 6 bid?
- 21 A. After they were received, Mr. Friedman took
- 22 the bids, analyzed them, and came back with a
- 23 recommendation after his analysis.
- 24 Q. And to whom did he make that recommendation?
- 25 A. Well, he probably made it to me and whoever

- 1 specific page.
- 2 No, I'm just --MR. KIRCHNER:
- 3 MR. BLEE: He was confused.
- 4 Q. I'm sorry, let me rephrase it.
- 5 That's all right.
- 6 In general, at the time you received the
- 7 report which has been marked as P-6, do you recall
- 8 whether you agreed with the recommendations contained
- 9 in that report?
- 10 I don't know that I agreed or disagreed. Ιt
- was a third party evaluation of what a third party 11
- saw, keeping in mind perhaps that third party has 12
- 13 interest in doing work in the school district.
- 14 So, I appreciated the report, I read it,
- 15 digested, but I took no action on it at that time.
- 16 Did Omicron make a presentation to the School
- 17
- Board?
- 18 I believe they did, but I'm not exactly sure.
- 19 I believe they may have been present and may have
- 20 made a presentation, but I'm not sure.
- 21 Do you recall any decisions being made by the 0.
- 22 School Board as a result of Omicron's presentation?
- I don't believe the Board of Education made 23
- any decision based on that report itself. 24
- 25 How did you come to have contact with Alemar? 0.



- 1 it than I really want to know, and the recommendation
- 2 for Alemar and Martin Friedman came from -- the
- 3 gentleman's name is Paul Boyer, who was at ComTec,
- 4 he's now with another company, who recommended that I
- 5 may want to contact Mr. Friedman because he knows
- 6 that he does work in other schools where ComTec has
- 7 done work. That's how I got the name Martin
- 8 Friedman.
- 9 Q. Do you recall when that was?
- 10 A. No. It was sometime after this report.
- MR. BLEE: Referring to P-6.
- 12 THE WITNESS: P-6. And prior to Mr.
- 13 Friedman having a contract with the Board of
- 14 Education.
- 15 Q. And do you recall when Mr. Friedman had a
- 16 contract?
- 17 A. I think it was sometime in January of 2002, I
- 18 believe.
- 19 Q. January of 2003 maybe?
- 20 A. Maybe 2003, yeah.
- 21 Q. This report is dated October 22 of 2002, so
- 22 it would have been after that, right?
- 23 A. Okay. That's correct. So it probably is
- 24 **2003**.
- 25 Q. Okay.

- 1 his professional background, what schools he has
- 2 represented or did represent, more of a character
- 3 meeting to determine who, what, where, when.
- 4 Q. And as a result of that meeting, did you make
- 5 a decision to recommend to the School Board that
- 6 Alemar be retained?
- 7 A. Not at that time. I believe there were
- 8 additional meetings exploring, you know, the
- 9 possibilities of his company working with the school
- 10 district to develop the E-Rate.
- 11 At some point in time, but I don't remember
- 12 specifically when, prior to it appearing on the board
- 13 agenda, I and, you know, those present felt that Mr.
- 14 Friedman or Alemar was the appropriate individual and
- 15 company to do our E-Rate application and it was taken
- 16 to the Board of Education.
- MR. KIRCHNER: Okay. Why don't we take
- 18 a break here for lunch.
- MR. BLEE: Fine.
- 20 (Lunch break.)
- 21 BY MR. KIRCHNER:
- 22 Q. Mr. Nickles, we were talking before lunch
- 23 about Year 6 E-Rate --
- 24 A. Yes.
- 25 Q. -- contracts and whatnot. I may have asked

- 1 Q. And did you have a meeting to discuss his
- 2 recommendation?
- 3 A. Not prior to him making the recommendation.
- 4 Q. Okay.
- 5 A. We had a meeting after the recommendation to
- 6 talk about the implementation of the different
- 7 recipients that were being recommended under the Year
- 8 6 E-Rate grant.
- 9 Q. When you say you didn't have a meeting prior
- 10 to his making the recommendation, to whom did he make
- 11 his recommendation?
- 12 A. I don't recall the procedure.
- 13 O. Well, how did Mr. Friedman's recommendation
- 14 get to the Board of Education?
- 15 A. Well, it had to come to me via either I would
- 16 imagine written correspondence.
- 17 If it didn't happen that way, then Mr.
- 18 Friedman came to the board, but I really can't speak
- 19 on that for Mr. Friedman. I don't remember.
- 20 Q. Okay. Did you, you personally, did you
- 21 accept his recommendation?
- 22 A. Yes.
- 23 Q. And did you present his recommendation to the
- 24 board?
- 25 A. Yes.



1 Q. So, am I correct that that would not be a

Deposition of

Fredrick P. Nickles

- 2 reason you would give for not approving payment to
- 3 RelComm for any of the E-Rate moneys?
- 4 A. No. The only connection it could have is if
- 5 work was being done on those lease/purchase computers
- 6 and we did not have the warranties and if work was
- 7 being done improperly with E-Rate funds. That could
- 8 be the only connection that I can see at this time.
- 9 Q. And that was your testimony before, that you
- 10 didn't want the school district to get in trouble for
- violating E-Rate rules?
- 12 A. That's correct.
- 13 Q. Okay. Turning to your testimony about lack
- 14 of work order, you found a lack of work order and it
- 15 is was one of the reasons you gave for not
- 16 authorizing to payment to RelComm?
- 17 A. I don't know that we found any work orders.
- 18 Q. Do you know if anyone at the school district
- 19 communicated to RelComm a requirement to produce work
- 20 orders?
- 21 A. I do not know that, although it is standard
- 22 practice before anybody gets paid, normally there's
- 23 supporting documentation attached to the purchase
- 24 order or to the voucher, the payment voucher,
- 25 indicating what work was done and performed, and then



- 1 was in the meeting with me, and we ultimately made it
- 2 to the Board of Education.
- 3 Q. So, is it your testimony that there was a
- 4 meeting at which time Mr. Friedman discussed with you
- 5 his recommendations in response to the Year 6 bid?
- 6 A. I believe so. I don't specifically recall,
- 7 but that's normally how I handle things.
- 8 O. And do you recall who was at that meeting?
- 9 A. Not specifically, but I would assume, because
- 10 most of the meetings are of the same people, would be
- 11 myself, Donna Haye, Marilyn Cohen, maybe Lesley Motz
- 12 at that time. I'm not sure who else would have been
- 13 there.
- 14 O. Was Mr. Jones there?
- 15 A. I don't recall. I would assume Mr. Jones
- 16 was not there.
- 17 O. So, I want to be sure I understand your
- 18 testimony.
- 19 Was it your conclusion independently or did
- 20 you reach a conclusion as a result of discussions
- 21 with Mr. Friedman that Omicron was not the best
- 22 solution at the lowest possible price?
- 23 A. I don't recall specifically. I knew they
- 24 put in a proposal. I had a concern. I don't
- 25 remember if I specifically discussed it with Mr.

- 1 this document. If this document was approved, then
- 2 there should be a signed version.
- 3 If it was -- if this was not the contract
- 4 that the attorney drafted, then there would be
- 5 another document signed.
- 6 This was what Alemar Consulting brought to
- 7 the school district and wanted someone in the
- 8 position of authorization to sign it. It's not
- 9 signed because the board at that time did not approve
- 10 it.
- 11 So, no document would have been signed until
- 12 the board gave approval for the expenditure of money
- 13 for that contract.
- 14 At that time one of three people may have
- 15 been given permission to sign it, either the board
- 16 president, the business administrator, or myself.
- 17 Q. Okay. Do you know did the School Board ever
- 18 approve a contract with Alemar for Year 6?
- 19 A. Yes.
- 20 Q. And do you know when that occurred?
- 21 A. I would it was either December, and that may
- 22 have been the meeting where it was postponed until
- 23 January 14th, I believe, and again I'm not familiar
- 24 with the year.
- 25 It was whenever they did the Year 6. It was

- 1 probably 2003 or 2004. I forget which.
- 2 Q. Do you see the date next to Mr. Friedman's
- 3 signature on the at the bottom of the page?
- 4 A. (11/21/02)
- 5 Q. Right.
- 6 A. Um-hum.
- 7 Q. So, that would place the meeting in around
- 8 January of '03 that you're referring to; is that
- 9 right?
- 10 A. Yes, I would assume so. Yes.
- 11 Q. Now, isn't it true that Mr. Friedman began
- 12 performing services for the school district before
- 13 that date?
- 14 A. No, I don't believe it is true.
- 15 Q. Do you know when Mr. Friedman filled out the
- 16 forms to put out the bid request for Year 6?
- 17 A. No, I do not.
- 18 Q. Is it your belief that that occurred after
- 19 the January board meeting where his contract was
- 20 approved?
- 21 A. Not necessarily.
- 22 O. Okay. Why do you say not necessarily?
- 23 A. I don't know when he did it. I don't know
- 24 if he started working on the project, assuming he was
- 25 going to receive a contract, or when. I don't know

- 1 when he did the work.
- 2 Well, it's more than just doing the work.

Deposition of

- 3 Didn't he in fact submit forms to the Schools and
- Libraries Division on behalf of the School Board? 4
- 5 That I do not recall.
- 6 0. Wasn't he authorized to do that?
- I don't think he was authorized to do 7
- 8 anything until such time as he had a contract and the
- 9 board appointed him as Year 6 coordinator of the
- project is my recollection. 10
- I show you what's been previously 11 ο. Okav.
- 12 marked in this case as Exhibit P-12, which for the
- 13 record is a document produced by the School Board and
- it contains pages Bates numbered 04668, 04671, 14
- 15 04765 -- or excuse me, 04705, 04706 and 04707.
- 16 Have you ever seen that documents before?
- 17 A. Yes, I have.
- Do you recall when you saw them? 18
- 19 I believe it was when Mr. Friedman made his
- 20 recommendation as our E-Rate consultant based on hi
- 21 review of the submittals on behalf of E-Rate
- 22 0. Is it your understanding that this is a
- 23 document prepared by Mr. Friedman?
- 24 A. Yes.
- And he -- it's your testimony he presented 25 0.

	Page 165
1	SUPERIOR COURT OF NEW JERSEY
2	LAW DIVISION - ATLANTIC COUNTY DOCKET NO. ATL-L-477-04
3	
4	RELCOMM, INC.,
5	Plaintiff, vs.
6	ATLANTIC CITY BOARD OF EDUCATION;
	FREDRICK P. NICKLES; MICRO
7	TECHNOLOGY GROUPE, INC.; DONNA HAYE; MARTIN FRIEDMAN; ALEMAR
8	CONSULTING; and JOHN DOES 1-20,
	Defendants. ORIGINA
9	
10	Tuesday, December 21, 2004
11	
12	
13	Oral sworn deposition of FREDRICK P. NICKLES, taken at the law offices of Jacobs &
14	Bardone, 1125 Pacific Avenue, Atlantic City, New Jersey, before Robert J. Boccolini, Certified Shorthand Reporter and Notary Public of the State of
15	New Jersey, on the above date, commencing at 10:40 a.m., there being present:
16	
17	
18	FLASTER GREENBERG 1810 Chapel Avenue West
	Cherry Hill, NJ 08002
19	BY: J. PHILIP KIRCHNER, ESQ.
20	Attorneys for Plaintiff
21	
22	
23	TATE & TATE The Lexington Building, Suite 5
23	180 Tuckerton Road
24	Medford, New Jersey 08055
0.5	(856) 983-8484 - (800) 636-8283
25	www.tate-tate.com
1	

1 many issues with the cabling, the way things were

2 done, that it was felt by a committee to -- to have

3 the opportunity to fix those schools that were needed

4 at the time that we submitted the Year 6 proposal, it

5 was not -- there was not enough time to do a proper

6 survey of the entire school district and determine

7 exactly what needed to be replaced or updated.

8 So, it was a decision of the committee that

9 we would ask to do it all and that way the whole

10 school district would be covered. If we did not

11 need something, then we did not have to do it.

12 Q. And it's your understanding that that was

13 called for by the school district?

14 A. Yes. We had a committee. We sat down with

15 Mr. Friedman, the same way as we sit down with

16 architects or engineers or attorneys and discuss

17 options. We discuss the plans we want to do and all

18 the options are discussed with the professionals.

19 On my committee, which usually consists in

20 this case of myself, Donna Haye, Marilyn Cohen, and

21 the business administrator, we felt that the best

22 plan of action to correct the network problems and

23 the computer problems in the school district was to

24 take this course of direction.

25 Q. Okay. So, it's your understanding that the

lidrit Lidrit Lidrit 15th 16 15th 16

they in

dog

- 1 specifications for the bid for Year 6 called for the
- 2 re-cabling of the district?
- 3 A. Yes.
- 4 Q. Let me show you what's previously been marked
- 5 as Exhibit P-56, which is a document bearing Bates
- 6 number 006904 through 6906.
- 7 Have you ever seen P-56 before?
- 8 A. I don't believe so.
- 9 Q. For the record, these were the -- this was
- 10 part of the bid package that was given to prospective
- 11 bidders for the Year 6 bid.
- 12 A. Okay.
- 13 Q. Okay. Do you know who Mr. Holt is?
- 14 A. Yes.
- 15 Q. Who is Mr. Holt?
- 16 A. I believe Mr. Holt works with Aleman.
- 17 Q. Okay. And Alemar was responsible for
- 18 conducting the bid for Year 6 for the school
- 19 district; is that correct?
- 20 A. That's correct.
- 21 Q. Take a look at this and tell me if you see
- 22 anywhere on here replacing all of the cabling in the
- 23 district?
- MR. BLEE: Objection to the form of the
- 25 question.



- 1 THE WITNESS: (Pause.) On the second
- 2 page, page 48 of this document, it appears New Jersey
- 3 Avenue -- halfway down, New Jersey Avenue received
- 4 200 drops and Indiana Avenue will require 180 drops.
- 5 All other schools will have a minimum 50 drops with
- 6 maintenance services.
- 7 Q. Does that mean re-cabling the entire
- 8 district?
- 9 A. No. I don't know what it means.
- 10 Q. Do you know what a drop is?
- 11 A. I think that's where they bring the cable
- 12 into a room. But that's my knowledge and that's all
- 13 the expertise I have.
- 14 O. Okay. Are there 200 rooms in New Jersey
- 15 Avenue?
- 16 A. (I don't know.
- 17 Q. Isn't it true that the re-cabling of the
- 18 entire district was a recommendation of MTG in its
- 19 Year 6 bid?
- 20 MR. SANTORI: Objection to the form.
- 21 THE WITNESS: I don't know.
- 22 O. You don't know that?
- 23 A. No.
- 24 Q. And isn't it true that the cabling that
- 25 existed or still exists in the school district was

covered by a warranty?

I don't know that.

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3 Q. Did you ever inquire about that? 4 A. No. 5 Did you ever consider whether it made ο. economic sense for the school district to replace 7 cabling that was covered by a warranty? 8 We had a network that was failing, that were 9 having problems. I don't know where in that network 10 the problem exists or how many areas it existed in. 11 Professionals came in with a solution to try 12 to fix the problem and I simply accepted their 13 recommendations. 14 Q. Okav. Which professionals are you talking 15 about? 16 Well, we asked the best solution at the best 17 price to fix the network problems that existed and we 18 were applying for the Year 6 grant. 19 After the review of our professional, it came 20 back that MTG had the best solution for the best 21 price. And if this was their solution to help fix 22 the network problems, then that's what I understood.

And by professional you mean Alemar?

And you accepted that recommendation?



23

24

25

0.

A.

Q.

Yes.

1 A. Yes.

- 2 Q. Okay. Did you make any effort to do your
- 3 own investigation as to whether MTG was the best
- 4 solution for the best price?
- 5 A. No.
- 6 Q. Okay. Do you understand that MTG's price
- 7 for Year 6 was more than two times higher than the
- 8 next closest bidder?
- 9 A. No.
- 10 Q. You don't understand that? You don't know
- 11 that?
- 12 A. Well, I don't know that it is two times
- 13 higher than the next bidder, and I don't know what
- 14 that really means.
- 15 We're looking for the best solution, the best
- 16 total package, and the next bidder may not have
- 17 provided the same total package to fix our problems.
- 18 So, I don't know that that question is
- 19 relevant without looking at all the facts.
- 20 It sounds like we're talking about apples and
- 21 pineapples instead of apples and apples.
- 22 Q. Do you know whether MTG has a license to do
- 23 the cabling work that it is calling to do?
- 24 A. No. But I also don't know that that's a
- 25 requirement that someone would have to do the cabling